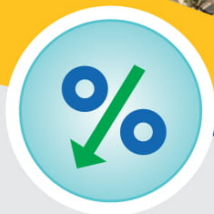


# GOING SOLAR HAS NEVER BEEN SO **EASY & AFFORDABLE**

EASY FINANCE SCHEME FOR **C&I AND MSMEs**  
FOR **TATA POWER SOLAR** ROOFTOP SOLUTIONS



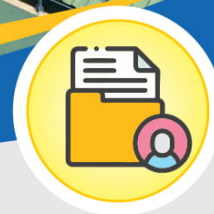
LOWEST  
INTEREST RATE  
(ON REDUCING BALANCE)



PAN INDIA  
PRESENCE



AFFORDABLE EMIs  
DUE TO LONG TENORS



ONE PAGE  
APPLICATION

• KEY ATTRACTIONS •

FINANCE SCHEME AVAILABLE FROM



*MORE*

**SAVE WITH YOUR ROOFTOP SAVING ACCOUNT**

For more details  
Call Toll Free **1800 419 8777** or  
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AUTHORISED CHANNEL PARTNER

R ENERGY

9025473760

FINANCE SCHEME AVAILABLE FROM SBI

## LOAN PRODUCT: TERM SHEET FOR CUSTOMER

<b>CUSTOMER TYPE</b>	Industrial and Commercial organisations, Public institutions including hospitals, educational institutions, hotels, commercial complexes and SMEs
<b>PROJECT TYPE</b>	Grid Connected Rooftop Solar Projects
<b>LOAN AMOUNT</b>	Based on project requirement (upto 80% of project cost)
<b>DOWN PAYMENT</b>	20% for projects up to 1 MW; 25% for larger projects
<b>RATE OF INTEREST</b>	One year's MCLR + 20 - 90 i.e. 7.75% - 8.00% under current World Bank scheme (Fixed for 1 yr - Applicable Interest rate to be reviewed every year based on the Financial performance of the company.)
<b>TENOR</b>	Max 15 yrs (max 10 years for projects upto 1 MW), or 80% of tenor of Power Purchase/Lease Agreement, whichever is less (including Moratorium period)
<b>MORATORIUM PERIOD</b>	Max 12 months from date of commissioning (max 6 months for upto 1 MW projects)
<b>COLLATERAL</b>	Will vary from case to case
<b>GEOGRAPHIES COVERED</b>	Pan India

ESTIMATED EMI PER LAKH	TENURE (yrs)	EMI RANGE WITH VARYING INTEREST RATES
	5	₹2,016 to ₹2,028
	10	₹1,200 to ₹1,213
	15	₹941 to ₹956

## TWO-STEP ELIGIBILITY CHECK PROCESS

### Docs required for Eligibility Check - Company Related Information

- A. Initial eligibility check
  - a. Promoter's and Company's KYC details, such as MoA/ AoA/ Certificate of Incorporation, GST Registration Certificate, SSI/ MSME registration certificate (if applicable) etc. of the Company and Promoter
  - b. Company's audited financials for past 3 yrs
  - c. Basic Project details - Size and Value of Installation, Site address
- B. Final eligibility check
  - a. Details (including biodata) of Key Management Personnel of company/ unit, including KYC documents such as identity proof and address proof
  - d. Banking Arrangement of company/ unit
  - c. Financial projections of the company (for the proposed tenor of the loan)

### Docs for Proposal - Project Related Information (can be provided by EPC player)

- a. Detailed Project Report for the project including location, rooftop details, project layout, project technology and specifications of equipment, etc
- b. EPC Contract/ Supply as well as Operation & Maintenance arrangement.
- c. Energy Assessment Study/ PVSyst Report for the Project (energy estimates at P-90, P-75 and P-50 levels for each site)
- d. Broad implementation schedule, project CoD and present status of the project.
- e. Insurance details for the project - copy of the insurances obtained
- f. Project Cost with breakup into major heads (Module cost, inverters, transformers, balance of plant) and details of the equity contribution of the project - sources and status

Note: Please note that the above list is not exhaustive and additional information may be requested as per specific requirements on a case-to-case basis.

Kindly contact your nearest

Tata Power Authorized Channel Partner for further details.

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